## COLLECTIVE INVESTMENT SCHEMES

QUARTERLY REPORT

## FOR THE PERIOD ENDED DECEMBER 31, 2022

1.0 OVERVIEW

There are 34 approved Collective Investment Schemes (CIS) made up of 150 funds. The most popular fund is the Money Market Fund; other funds include Fixed Income Funds, Equity Funds, and Special funds.

Figure 1: Approved collective investment schemes


### 2.0 PERFORMANCE OF THE FUNDS FOR THE QUARTER ENDED DECEMBER 31,2022

### 2.1 Assets under Management (AUM)

The assets under management increased steadily over the past four years from KES 56.6 billion as of $31^{5 \mathrm{st}}$ March 2018 to KES 161billion as at December 31 , 2022.

Figure 2: Assets under management


Table 1: Percentage growth of assets under management

| Period | KES |
| :--- | ---: |
| Mar-18 | $56,642,056,226$ |
| Jun-18 | $56,771,038,621$ |
| Sep-18 | $58,518,320,339$ |
| Dec-18 | $61,038,764,434$ |
| Mar-19 | $63,779,326,870$ |
| Jun-19 | $66,330,132,999$ |
| Sep-19 | $71,383,145,552$ |
| Dec-19 | $76,098,353,091$ |
| Mar-20 | $76,344,340,590$ |
| Jun-20 | $88,095,105,789$ |
| Sep-20 | $97,998,549,395$ |
| Dec-20 | $104,714,877,486$ |
| Mar-21 | $111,085,289,898$ |
| Jun-21 | $117,771,817,966$ |
| Sep-21 | $126,047,735,882$ |
| Dec-21 | $134,668,490,786$ |
| Mar-22 | $140,666,984,795$ |
| Jun-22 | $145,767,496,722$ |
| Sep-22 | $155,568,506,453$ |
| Dec-22 | $161,004,846,353$ |

### 2.2 Spread of Investments among different funds

Money Market Funds accounted for Kes. 123.8 billion which makes up $77 \%$ of all the funds under management by Collective Investment Schemes for the quarter ended December 31,2022.

## Table 2: Assets under management in various funds

|  | Jun-21 | Sep-21 | Dec-21 | Mar-22 | Jun-22 | Sep-22 | Dec 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount in Kshs |  |  |  |  |  |  |
| Money <br> Market Fund | 98,290,393,147 | 113,968,534,172 | 121,423,675,736 | 109,544,566,658 | 113,858,386,733 | 121,265,536,871 | 123,801,746,036 |
| Fixed Income Fund | 1,690,392,558 | 2,119,804,621 | 3,710,345,355 | 19,287,541,067 | 19,385,956,672 | 21,220,345,186 | 22,723,035,030 |
| Equity Fund | 3,704,431,723 | 3,572,757,749 | 3,454,201,185 | 3,237,957,394 | 3,021,162,386 | 2,982,819,800 | 2,946,375,439 |
| Other Funds | 14,086,600,538 | 6,516,102,711 | 6,080,268,511 | 8,596,919,675 | 8,722,025,659 | 10,099,804,596 | 11,533,689,848 |
| Total | 117,771,817,966 | 126,177,199,253 | 134,668,490,786 | 140,666,984,795 | 144,987,531,450 | 155,568,506,453 | 161,004,846,353 |

Investments in money market funds have been growing steadily in the last seven quarters compared to the other funds as seen in the graphs above.

Figure 4: Percentage of investments per category offund as of December 31, 2022

| Amount in Kes. | Dec-22 | Proportion |
| :--- | ---: | ---: |
| Money Market Fund | $123,801,746,036$ | $76.89 \%$ |
| Fixed Income Fund | $22,723,035,030$ | $14.11 \%$ |
| Other Funds | $10,072,381,433$ | $6.26 \%$ |
| Equity Fund | $2,946,375,439$ | $1.83 \%$ |
| Balanced Fund | $1,461,308,415$ | $0.91 \%$ |
| Total | $161,004,846,353$ | $\mathbf{1 0 0 \%}$ |

## ASSETS UNDER MANAGEMENT

Equity Fund, 2\%

2.3 Trend in Investments by Unit Trust Funds as at December 31, 2022

Investment in Government Securities accounts for $37 \%$ whereas fixed deposits accounts for $41 \%$ of all investment of Unit Trust Funds.

Table 3: Distribution of Investments in KES 'billions''

| Asset Class | Dec-22 | \% | Sep22 | \% | Jun-22 | \% | Mar-22 | \% | Dec-21 | \% | Sep-21 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities Issued by the govt of Kenya | 73.4 | 45.6\% | 74.9 | 48\% | 66.08 | 45.6\% | 64.17 | 45.6\% | 59.72 | 44.3\% | 51.77 | 41.1\% |
| Fixed Deposits | 69.3 | 43.1\% | 63.36 | 40.7\% | 62.88 | 43.4\% | 60.88 | 43.3\% | 60.42 | 44.9\% | 55.47 | 44.0\% |
| NSE Listed Securities | 5.05 | 3.1\% | 5.16 | 3.3\% | 6.14 | 4.2\% | 6.05 | 4.3\% | 6.04 | 4.5\% | 8.66 | 6.9\% |
| Cash and demand deposits | 5.56 | 3.5\% | 5.55 | 3.6\% | 4.41 | 3.0\% | 4.10 | 2.9\% | 3.63 | 2.7\% | 5.70 | 4.5\% |
| Securities not listed at the NSE | 4.77 | 3.0\% | 4.31 | 2.8\% | 2.87 | 2.0\% | 2.68 | 1.9\% | 3.40 | 2.5\% | 3.27 | 2.6\% |
| Other collective investment schemes | 1.48 | 0.9\% | 1.17 | 0.8\% | 1.64 | 1.1\% | 1.97 | 1.4\% | 0.83 | 0.6\% | 0.70 | 0.6\% |
| Off-shore investments | 0.87 | o.6\% | 0.65 | 0.4\% | 0.49 | 0.3\% | 0.22 | 0.2\% | 0.63 | 0.5\% | 0.50 | 0.4\% |

2.4 Size of scheme based on assets under management as at December 31,2022

Table 4: Market share of Collective Investment Schemes

| Name | Dec-22 | Sept-22 | market share | \% change |
| :---: | :---: | :---: | :---: | :---: |
| CIC Unit Trust Scheme | 61,263,853,632.08 | 60,579,018,910 | 38.1\% | 1.1\% |
| NCBA Unit Trust Scheme | 25,341,980,464.67 | 23,081,960,393 | 15.7\% | 9.8\% |
| Sanlam Unit Trust Scheme | 15,841,569,946.58 | 14,542,644,549 | 9.8\% | 8.9\% |
| ICEA Unit Trust Scheme | 14,758,898,582.12 | 14,939,034,310 | 9.2\% | -1.2\% |
| British American Unit Trust Scheme | 13,317,999,542.73 | 13,439,094,766 | 8.3\% | -0.9\% |
| Old Mutual Unit Trust Scheme | 7,570,497,252.79 | 7,363,282,885 | 4.7\% | 2.8\% |
| Dry Associates Unit Trust | 3,881,812,698.88 | 3,849,310,520 | 2.4\% | 0.8\% |
| Coop Unit Trust Scheme | 3,567,387,668.64 | 3,341,614,662 | 2.2\% | 6.8\% |
| Nabo Capital Ltd | 3,291,370,361.28 | 3,158,729,760 | 2.0\% | 4.2\% |
| Madison Asset Unit Trust Funds | 2,923,186,216.08 | 2,806,811,972 | 1.8\% | 4.1\% |
| Zimele Unit Trust Scheme | 2,605,473,080.57 | 2,485,286,059 | 1.6\% | 4.8\% |
| ABSA Unit Trust Scheme | 2,342,080,704.29 | 1,807,954,659 | 1.5\% | 29.5\% |
| African Alliance Kenya Unit Trust | 1,579,264,634.83 | 1,476,604,702 | 1.0\% | 7.0\% |
| Apollo Unit Trust Scheme | 871,099,691.85 | 809,492,926 | 0.5\% | 7.6\% |
| Cytonn Unit Trust Fund | 774,502,183.02 | 795,656,979 | 0.5\% | -2.7\% |
| Genghis Unit Trust Funds | 608,869,579.68 | 626,356,324 | 0.4\% | -2.8\% |
| Orient Collective Investment Scheme | 247,969,279.02 | 247,917,168 | 0.2\% | 0.0\% |
| Equity Investment Bank | 185,547,035.30 | 189,278,098 | 0.1\% | -2.0\% |
| Amana Unit Trust Funds | 27,846,697.62 | 27,773,373 | 0.0\% | 0.3\% |
| GenAfrica Unit trust scheme | 2,935,609.20 | - | 0.0\% | 100\% |
| Wanafunzi | 701,492.18 | 683,438 | 0.0\% | 2.6\% |
| TOTAL | 161,004,846,353.40 | 155,568,506,453.18 | 100.0\% | 3.5\% |

### 2.5 Investment Vehicles by different Funds

| UNIT TRUSTS | Cash and demand deposits | Fixed Deposits | Securities <br> listed on a <br> securities <br> exchange in <br> Kenya- <br> Excluding those issued by the govt of Kenya | Securities Issued by the govt of Kenya | Immov <br> able <br> propert <br> y | Other collective investment schemes including umbrella schemes | Any other security not listed on a securities exchange in Kenya | Off-shore investment s | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Limits |  |  | 80\% | 80\% | 25\% | 25\% | 25\% | 10\% |  |
| African Alliance Kenya Unit Trust Scheme | - | - |  |  |  |  |  |  | - |
| Equity Fund | 1,800,562.09 | 22,546,479.45 | 178,512,858.59 |  |  | 14,438,575.84 | $\begin{array}{r} 17,362,248.6 \\ 0 \end{array}$ |  | 234,660,724.57 |
|  | 1\% | 10\% | 76\% | 0\% | 0\% | 6\% | 7\% | 0\% | 100\% |
| Fixed Income Fund (Bond) | 16,073,820.20 | 25,071,280.83 | 30,862,325.83 | 319,307,711.75 |  | 33,524,797.04 |  |  | 424,839,935.65 |
|  | 3.8\% | 5.9\% | 7.3\% | 75.2\% | 0.0\% | 7.9\% | 0.0\% | 0.0\% | 100.0\% |
| Shilling Fund (MMF) | 36,243,112.29 | 107,923,551.10 | 14,360,722.86 | 30,794,191.27 |  |  |  |  | 189,321,577.52 |
|  | 19\% | 57\% | 8\% | 16\% | 0\% | 0\% | 0\% | 0\% | 1.00 |
| Managed Fund | 21,323,685.65 | 7,467,726.03 | 21,187,232.70 | 186,808,446.31 |  | 439,756,363.32 |  |  | 676,543,454.01 |

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|  | 3.2\% | 1.1\% | 3.1\% | 27.6\% | 0.0\% | 65.0\% | 0.0\% | 0.0\% | 100.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Enhanced Yield Fund | 7,849,854.04 | 11,586,732.88 | 1,829,914.57 | 32,632,441.59 |  |  |  |  | 53,898,943.08 |
|  | 14.6\% | 21.5\% | 3.4\% | 60.5\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Total | 83,291,034.27 | $\begin{array}{r} 174,595,770.2 \\ 9 \\ \hline \end{array}$ | 246,753,054.55 | 569,542,790.92 | - | 487,719,736.20 | $17,362,248 .$ $60$ | - | $\begin{array}{r} 1,579,264,634.8 \\ 3 \end{array}$ |
| Old Mutual Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income (Bond) Fund | 1,966,937.00 | 10,603,340.00 |  | 9,471,449.80 |  |  |  |  | 22,041,726.80 |
|  | 9\% | 48\% | 0\% | 43\% | 0\% | 0\% | 0\% | 0\% | 100.0\% |
| Money Market | $\begin{array}{r} 209,580,571.0 \\ 0 \end{array}$ | $4,716,438,179$ $00$ |  | $\begin{array}{r} 1,501,154,735.0 \\ 0 \end{array}$ |  |  |  |  | 6,427,173,485.0 |
|  | 3.3\% | 73.4\% | 0.0\% | 23.4\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Equity Fund | 30,794,011.00 | 133,740,870.00 | 618,003,418.00 |  |  |  |  |  | 782,538,299.00 |
|  | 3.9\% | 17.1\% | 79.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Balanced Fund | 19,184,576.00 | $\begin{array}{r} 106,243,580.0 \\ 0 \end{array}$ | 25,825,910.00 | 187,489,675.99 |  |  |  |  | 338,743,741.99 |
|  | 5.7\% | 31.4\% | 7.6\% | 55.3\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| East Africa Fund |  |  |  |  |  |  |  |  |  |
| Total | $\begin{array}{r} 261,526,095.0 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 4,967,025,96 \\ 9.00 \\ \hline \end{array}$ | $\begin{array}{r} 643,829,328.0 \\ 0 \\ \hline \end{array}$ | $\begin{array}{r} 1,698,115,860 . \\ 79 \\ \hline \end{array}$ | - | - | - | - | $\begin{array}{r} 7,570,497,252.7 \\ 9 \\ \hline \end{array}$ |
| British American Unit Trust Scheme |  |  |  |  |  |  |  |  |  |


| Fixed Income (Bond) Fund | 14,526,281.90 | 2,914,658.90 |  | 58,907,656.83 |  |  |  |  | 76,348,597.64 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 19.0\% | 3.8\% | 0.0\% | 77.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market Fund | $\begin{array}{r} 242,103,260.6 \\ 1 \end{array}$ | 311,195,890.41 | 266,958,588.92 | $\begin{array}{r} 10,629,900,576 . \\ 70 \\ \hline \end{array}$ |  |  | $\begin{array}{r} 563,623,016 . \\ 41 \\ \hline \end{array}$ |  | $\begin{array}{r} 12,013,781,333 . \\ 05 \\ \hline \end{array}$ |
|  | 2.0\% | 2.6\% | 2.2\% | 88.5\% | 0.0\% | 0.0\% | 4.7\% | 0.0\% | 100.0\% |
| Equity Fund | 8,836,244.51 | 6,532,856.16 | 142,480,871.67 |  | $\begin{array}{r} 150,315 \\ 779.29 \\ \hline \end{array}$ | 52,968,820.13 | $\begin{array}{r} 283,082,220 . \\ 84 \\ \hline \end{array}$ | $\begin{array}{r} 122,367,162 . \\ 68 \end{array}$ | 766,583,955.28 |
|  | 1.2\% | 0.9\% | 18.6\% | 0.0\% | 19.6\% | 6.9\% | 36.9\% | 16.0\% | 100.0\% |
| Balanced Fund | 864,587.10 |  | 50,287,526.86 |  | $\begin{array}{r} 65,463 \\ 938.68 \\ \hline \end{array}$ | 11,660,900.91 | $\begin{array}{r} 285,544,799 . \\ 26 \\ \hline \end{array}$ | $\begin{array}{r} 47,463,903 . \\ 96 \\ \hline \end{array}$ | 461,285,656.76 |
|  | 0.2\% | 0.0\% | 10.9\% | 0.0\% | 14.2\% | 2.5\% | 61.9\% | 10.3\% | 100.0\% |
| Total | $\begin{array}{r} 266,330,374 \cdot 1 \\ 1 \end{array}$ | $\begin{array}{r} 320,643,405 \cdot 4 \\ 8 \\ \hline \end{array}$ | $\begin{array}{r} 459,726,987.4 \\ 5 \end{array}$ | $\begin{array}{r} 10,688,808,233 \\ .53 \\ \hline \end{array}$ | $\begin{array}{r} 215,779 \\ , 717.97 \\ \hline \end{array}$ | 64,629,721.04 | $\begin{array}{r} 1,132,250,03 \\ 6.50 \\ \hline \end{array}$ | $\begin{array}{r} 169,831,06 \\ 6.64 \\ \hline \end{array}$ | $\begin{array}{r} 13,317,999,542 \\ 73 \\ \hline \end{array}$ |
| ABSA Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income Fund | 842,745.29 | 3,241,974.25 |  | 12,384,034.24 |  |  |  |  | 16,468,753.78 |
|  | 5.1\% | 19.7\% | 0.0\% | 75.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market | 120,333,759.43 | $\begin{array}{r} 1,698,981,059 . \\ 62 \\ \hline \end{array}$ |  | 142,198,896.54 |  |  |  |  | $\begin{array}{r} 1,961,513,715 \cdot 5 \\ 9 \end{array}$ |
|  | 6.1\% | 86.6\% | 0.0\% | 7.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Equity Fund | 151,249.32 |  | 755,470.00 |  |  |  |  |  | 906,719.32 |
|  | 16.7\% | 0.0\% | 83.3\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |

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| Balanced Fund |  | 403,331.51 | 239,550.00 | 2,147,520.05 |  |  | 188,672.46 |  | 2,979,074.02 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0.0\% | 13.5\% | 8.0\% | 72.1\% | 0.0\% | 0.0\% | 6.3\% | 0.0\% | 100.0\% |
| Dollar Fund | 4,869,533.59 | $\begin{array}{r} 355,342,907 \cdot 9 \\ 9 \\ \hline \end{array}$ |  |  |  |  |  |  | 360,212,441.58 |
|  | 1.4\% | 98.6\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Total | $\begin{array}{r} 126,197,287.6 \\ 3 \end{array}$ | $\begin{array}{r} 2,057,969,273 \\ .37 \\ \hline \end{array}$ | 995,020.00 | 156,730,450.83 | - | - | 188,672.46 | - | $\begin{array}{r} 2,342,080,704 \cdot 2 \\ 9 \\ \hline \end{array}$ |
| NCBA Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income fund | $\begin{array}{r} 522,009,400.8 \\ 8 \\ \hline \end{array}$ | $\begin{array}{r} 3,768,142,876 . \\ 36 \\ \hline \end{array}$ | 360,190,546.58 | $\begin{array}{r} 12,435,944,225 . \\ 10 \\ \hline \end{array}$ |  |  |  |  | $\begin{array}{r} 17,086,287,048 \\ .92 \\ \hline \end{array}$ |
|  | 3.1\% | 22.1\% | 2.1\% | 72.8\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Equity Fund | 2,671,988.85 | 17,905,376.71 | 55,428,944.95 | 1,872,645.84 |  |  |  |  | 77,878,956.35 |
|  | 3.4\% | 23.0\% | 71.2\% | 2.4\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Diversified Investemnt Fund | (1,082,072.79) | 24,929,467.41 |  | 111,283,514.98 |  | 137,863,156.75 |  |  | 272,994,066.35 |
|  | -0.4\% | 9.1\% | 0.0\% | 40.8\% | 0.0\% | 50.5\% | 0.0\% | 0.0\% | 100\% |
| Managed Fund | $\begin{array}{r} 600,706,159 \cdot 3 \\ 7 \\ \hline \end{array}$ | $\begin{array}{r} 1,019,737,377 \cdot 7 \\ 9 \\ \hline \end{array}$ | 57,741,449.32 | $\begin{array}{r} 2,289,407,029 \cdot 3 \\ 9 \\ \hline \end{array}$ |  | 430,474,791.59 |  |  | $\begin{array}{r} 4,398,066,807 . \\ 46 \\ \hline \end{array}$ |
|  | 13.7\% | 23.2\% | 1.3\% | 52.1\% | 0.0\% | 9.8\% | 0.0\% | 0.0\% | 100.0\% |
| Dollar Fund | $\begin{array}{r} 136,945,445 \cdot 3 \\ 1 \end{array}$ | $\begin{array}{r} 1,902,298,841 . \\ 49 \\ \hline \end{array}$ |  | $\begin{array}{r} 1,132,666,882.4 \\ 5 \\ \hline \end{array}$ |  |  |  | $\begin{array}{r} 334,842,416 \\ .3 \\ \hline \end{array}$ | $\begin{array}{r} 3,506,753,585.5 \\ 9 \\ \hline \end{array}$ |
|  | 3.9\% | 54.2\% | 0.0\% | 32.3\% | 0.0\% | 0.0\% | 0.0\% | 9.5\% | 100.0\% |

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| Total | $\begin{array}{r} 1,261,250,921 \\ .62 \\ \hline \end{array}$ | $\begin{array}{r} 6,733,013,939 \\ .76 \\ \hline \end{array}$ | 473,360,940.85 | $\begin{array}{r} 15,971,174,297 \\ .76 \\ \hline \end{array}$ |  | 568,337,948.34 |  | $\begin{array}{r} 334,842,41 \\ 6.34 \\ \hline \end{array}$ | $\begin{array}{r} 25,341,980,464 \\ .67 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Zimele Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income Fund | $\begin{array}{r} 308,847,560.3 \\ 7 \\ \hline \end{array}$ | 35,431,506.85 | 7,079,268.90 | $\begin{array}{r} 2,059,368,396.5 \\ 5 \\ \hline \end{array}$ |  |  |  |  | $\begin{array}{r} 2,410,726,732.6 \\ 7 \\ \hline \end{array}$ |
|  | 12.8\% | 1.5\% | 0.3\% | 85.4\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market Fund | 1,910.85 | 15,217,442.00 |  |  |  |  |  |  | 15,219,352.85 |
|  | 0.0\% | 100.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Balanced Fund | 17,449,977.79 |  | 54,617,481.88 | 86,639,260.00 |  | 18,957,222.43 | 1,863,052.95 |  | 179,526,995.05 |
|  | 9.7\% | 0.0\% | 30.4\% | 48.3\% | 0.0\% | 10.6\% | 1.0\% | 0.0\% | 100.0\% |
| Total | $\begin{array}{r} 326,299,449 \\ 01 \\ \hline \end{array}$ | $\begin{array}{r} 50,648,948.8 \\ 5 \\ \hline \end{array}$ | 61,696,750.78 | $\begin{array}{r} 2,146,007,656 . \\ 55 \\ \hline \end{array}$ | - | 18,957,222.43 | $\begin{array}{r} 1,863,052.9 \\ 5 \\ \hline \end{array}$ |  | $\begin{array}{r} 2,605,473,080.5 \\ 7 \\ \hline \end{array}$ |
| ICEA Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income Fund | 5,650,346.07 |  | 2,343,166.22 | 65,270,877.20 |  | 3,132,754.37 |  |  | 76,397,143.86 |
|  | 7.4\% | 0.0\% | 3.1\% | 85.4\% | 0.0\% | 4.1\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market | $\begin{array}{r} 553,398,746.3 \\ 6 \\ \hline \end{array}$ | $\begin{array}{r} 4,050,893,045 \\ 21 \end{array}$ | 122,209,384.76 | $\begin{array}{r} 8,887,578,767.9 \\ 7 \\ \hline \end{array}$ |  |  |  |  | $\begin{array}{r} 13,614,079,944 . \\ 30 \\ \hline \end{array}$ |
|  | 4.1\% | 29.8\% | 0.9\% | 65.3\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Equity Fund | 56,466,445.87 | 100,667,915.07 | 534,544,086.93 | 67,472,186.93 |  |  | 4,605,000.00 | 1,852,533.15 | 765,608,167.95 |
|  | 7.4\% | 13.1\% | 69.8\% | 8.8\% | 0.0\% | 0.0\% | 0.6\% | 0.2\% | 100.0\% |

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| Growth Fund | 8,108,088.57 | 1,373,369.86 | 93,227,455.35 | 198,139,254.27 |  |  | 600,000.00 | 1,365,157.96 | 302,813,326.01 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2.7\% | 0.5\% | 30.8\% | 65.4\% | 0.0\% | 0.0\% | 0.2\% | 0.5\% | 100.0\% |
| Total | $\begin{array}{r} 623,623,626 . \\ 87  \tag{37}\\ \hline \end{array}$ | $\begin{array}{r} 4,152,934,330 \\ .14 \\ \hline \end{array}$ | 752,324,093.26 | 9,218,461,086. | - | 3,132,754.37 | $\begin{array}{r} 5,205,000.0 \\ 0 \end{array}$ | $\begin{array}{r} 3,217,691.1 \\ 1 \end{array}$ | $\begin{array}{r} 14,758,898,582 \\ .12 \\ \hline \end{array}$ |
| CIC Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income Fund | 23,700,993.36 | 10,104,684.93 |  | 143,926,841.44 |  |  |  |  | 177,732,519.73 |
|  | 13.3\% | 5.7\% | 0.0\% | 81.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market Fund | $\begin{array}{r} 1,821,170,568 . \\ 14 \end{array}$ | $\begin{array}{r} 32,771,342,414 \\ .38 \\ \hline \end{array}$ | 135,433,928.57 | $\begin{array}{r} 25,434,849,248 \\ 34 \\ \hline \end{array}$ |  |  | $\begin{array}{r} 259,375,558 . \\ 73 \\ \hline \end{array}$ |  | $60,422,171,718.1$ 6 |
|  | 3.0\% | 54.2\% | 0.2\% | 42.1\% | 0.0\% | 0.0\% | 0.4\% | 0.0\% | 100.0\% |
| Equity Fund | 17,981,773.40 | 4,934,034.52 | 193,441,866.80 |  |  |  |  |  | 216,357,674.72 |
|  | 8.3\% | 2.3\% | 89.4\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Balanced Fund | 17,529,582.30 | 24,731,091.85 | 97,977,893.70 | 144,675,528.04 |  |  |  |  | 284,914,095.89 |
|  | 6.2\% | 8.7\% | 34.4\% | 50.8\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Wealth Fund | 2,432,296.18 | $\begin{array}{r} 160,245,327 \cdot 4 \\ 0 \end{array}$ |  |  |  |  |  |  | 162,677,623.58 |
|  | 1.5\% | 98.5\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Total | $\begin{array}{r} 1,882,815,213 \\ .38 \\ \hline \end{array}$ | $\begin{array}{r} 32,971,357,55 \\ 3.08 \\ \hline \end{array}$ | $\begin{array}{r} 426,853,689.0 \\ 7 \end{array}$ | $\begin{array}{r} 25,723,451,617 \\ .82 \end{array}$ | - | - | $\begin{array}{r} 259,375,558 \\ .73 \\ \hline \end{array}$ |  | $\begin{array}{r} 61,263,853,632 . \\ 08 \end{array}$ |
| Madison Asset Unit Trust Funds |  |  |  |  |  |  |  |  |  |

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|  | 50.7\% | 0.0\% | 49.3\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity Fund | 595,528.10 |  |  |  |  |  |  |  | 595,528.10 |
|  | 100.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Diversified Investment | 852,949.70 |  |  |  |  |  |  |  | 852,949.70 |
|  | 100.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Money Market fund (Hela Imara) | $\begin{array}{r} 195,281,990.9 \\ 6 \end{array}$ | $182,459,119.8$ 6 | 18,154,946.43 | 141,385,686.47 |  |  | $21,944,260.0$ 8 |  | 559,226,003.80 |
|  | 34.9\% | 32.6\% | 3.2\% | 25.3\% | 0.0\% | 0.0\% | 3.9\% | 0.0\% | 100.0\% |
| Total | $225,518,754 \cdot 3$ | 182,459,119.8 6 | 37,561,758.93 | 141,385,686.47 | - | - | $\begin{array}{r} 21,944,260 . \\ 08 \\ \hline \end{array}$ |  | 608,869,579.68 |
| Sanlam Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed Income Fund | 5,986.73 | 10,482,678.52 | 6,684,188.85 | 25,178,083.30 |  |  | 2,885,473.21 |  | 45,236,410.61 |
|  | 0.0\% | 23.2\% | 14.8\% | 55.7\% | 0.0\% | 0.0\% | 6.4\% | 0.0\% | 100.0\% |
| Money Market Fund | 62,572,735.95 | $\begin{array}{r} 9,907,518,991 . \\ 80 \\ \hline \end{array}$ | 1,462,799,902.4 | $3,161,140,436.2$ 3 |  |  | $\begin{array}{r} 1,172,427,31 \\ 8.92 \\ \hline \end{array}$ |  | $\begin{array}{r} 15,766,459,385 \\ 36 \\ \hline \end{array}$ |
|  | 0.4\% | 62.8\% | 9.3\% | 20.0\% | 0.0\% | 0.0\% | 7.4\% | 0.0\% | 100.0\% |
| Balanced Fund | 110,691.64 | 7,170,499.05 | 6,236,715.69 | 15,344,094.50 |  |  | 1,012,149.73 |  | 29,874,150.61 |
|  | 0.4\% | 24.0\% | 20.9\% | 51.4\% | 0.0\% | 0.0\% | 3.4\% | 0.0\% | 100.0\% |
| Total | $\begin{array}{r} 62,689,414 \cdot 3 \\ 2 \end{array}$ | $\begin{array}{r} 9,925,172,169 \\ .37 \\ \hline \end{array}$ | $\begin{array}{r} 1,475,720,807 . \\ 00 \end{array}$ | $\begin{array}{r} 3,201,662,614 . \\ 03 \\ \hline \end{array}$ | - | - | $\begin{array}{r} 1,176,324,9 \\ 41.86 \\ \hline \end{array}$ |  | $\begin{array}{r} 15,841,569,946 \\ .58 \\ \hline \end{array}$ |
| Nabo Capital Ltd |  |  |  |  |  |  |  |  |  |

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| Bond Fund | 31,364,166.56 | 81,709,310.75 | 139,824,220.28 | 974,552,321.06 |  |  | 197,108,805. 06 |  | $\begin{array}{r} 1,424,558,823 \cdot 7 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2.2\% | 5.7\% | 9.8\% | 68.4\% | 0.0\% | 0.0\% | 13.8\% | 0.0\% | 100.0\% |
| Money Market Fund | 38,927,880.81 | $\begin{array}{r} 498,465,528.5 \\ 9 \end{array}$ | 136,134,983.56 |  |  |  | $\begin{array}{r} 353,635,628 . \\ 62 \end{array}$ |  | $\begin{array}{r} 1,027,164,021.5 \\ 8 \end{array}$ |
|  | 3.8\% | 48.5\% | 13.3\% | 0.0\% | 0.0\% | 0.0\% | 34.4\% | 0.0\% | 100.0\% |
| Equity Fund | 695,036.11 | 4,096,461.97 | 66,335,405.00 |  |  |  |  | $\begin{array}{r} 20,568,690 . \\ 28 \\ \hline \end{array}$ | 91,695,593.36 |
|  | 0.8\% | 4.5\% | 72.3\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 22.4\% | 100.0\% |
| Balanced Fund | (84,328.76) | 2,034,105.48 | 27,902,250.00 | 39,416,110.54 |  |  | $12,456,219.1$ $7$ | $\begin{array}{r} 8,128,864 \cdot 7 \\ 2 \\ \hline \end{array}$ | 89,853,221.15 |
|  | 0\% | 2\% | 31\% | 44\% | 0\% | 0\% | 14\% | 9\% | 100.0\% |
| Fixed Income Fund USD | 15,884,759.77 | 95,972,100.82 |  | 192,528,194.91 |  | $61,713,288.90$ | $64,958,304.2$ $3$ | $\begin{array}{r} 102,857,403 . \\ 88 \end{array}$ | 533,914,052.51 |
|  | 3.0\% | 18.0\% | 0.0\% | 36.1\% | 0.0\% | 11.6\% | 12.2\% | 19.3\% | 100.0\% |
| Money Market Fund (USD) | 2,907,029.59 | 22,714,948.03 |  |  |  | 52,064,303.36 |  | $\begin{array}{r} 46,498,367 \\ 99 \\ \hline \end{array}$ | 124,184,648.97 |
|  | 2.3\% | 18.3\% | 0.0\% | 0.0\% | 0.0\% | 41.9\% | 0.0\% | 37.4\% | 100.0\% |
| Total | $\begin{array}{r} 89,694,544.0 \\ 8 \\ \hline \end{array}$ | $\begin{array}{r} 704,992,455 \cdot 6 \\ 4 \end{array}$ | $\begin{array}{r} 370,196,858.8 \\ 4 \end{array}$ | $\begin{array}{r} 1,206,496,626 . \\ 51 \end{array}$ |  | 113,777,592.26 | $\begin{array}{r} 628,158,957 \\ .08 \\ \hline \end{array}$ | $\begin{array}{r} 178,053,326 \\ .87 \\ \hline \end{array}$ | $\begin{array}{r} 3,291,370,361.2 \\ 8 \\ \hline \end{array}$ |
| Equity Investment Bank |  |  |  |  |  |  |  |  |  |

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| Money Market | 76,503,005.88 |  |  | 100,424,842.36 |  |  |  |  | 176,927,848.24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 43.2\% | 0.0\% | 0.0\% | 56.8\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Balanced Fund | 3,786,012.64 |  |  | 4,833,174.41 |  |  |  |  | 8,619,187.05 |
|  | 43.9\% | 0.0\% | 0.0\% | 56.1\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 100.0\% |
| Total | $80,289,018.5$ $3$ | - | - | 105,258,016.77 | - | - | - |  | 185,547,035.30 |
| Dry Associates Unit Trust |  |  |  |  |  |  |  |  |  |
| Money Market | 2,379,542.60 | $\begin{array}{r} 1,447,307,097 . \\ 95 \\ \hline \end{array}$ |  | 586,584,216.81 |  |  | $660,582,152$ $79$ | $\begin{array}{r} 50,399,591.7 \\ 3 \\ \hline \end{array}$ | $\begin{array}{r} 2,747,252,601.8 \\ 8 \\ \hline \end{array}$ |
|  | 0.1\% | 52.7\% | 0.0\% | 21.4\% | 0.0\% | 0.0\% | 24.0\% | 1.8\% | 100.0\% |
| Balanced Fund | 108,974.01 | 5,322,765.00 | 8,230,328.25 | 14,889,210.00 |  |  | $\begin{array}{r} 10,950,941.0 \\ 0 \\ \hline \end{array}$ | 4,332,164.54 | 43,834,382.80 |
|  | 0.2\% | 12.1\% | 18.8\% | 34.0\% | 0.0\% | 0.0\% | 25.0\% | 9.9\% | 100.0\% |
| Money Market Fund (USD) | 2,103,227.01 | 786,775,819.29 |  |  |  |  | $170,720,258 .$ $73$ | $\begin{array}{r} 131,126,409 . \\ 18 \\ \hline \end{array}$ | $1,090,725,714.2$ |
|  | 0.2\% | 72.1\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 15.7\% | 12.0\% | 100.0\% |
| Total | 4,591,743.62 | $\begin{array}{r} 2,239,405,682 \\ .23 \\ \hline \end{array}$ | 8,230,328.25 | 601,473,426.81 | - | - | $\begin{array}{r} 842,253,352 \\ .52 \\ \hline \end{array}$ | $\begin{array}{r} 185,858,16 \\ 5.44 \\ \hline \end{array}$ | $\begin{array}{r} 3,881,812,698 . \\ 88 \end{array}$ |
| Apollo Unit Trust Scheme |  |  |  |  |  |  |  |  |  |

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| Money Market <br> Fund | 9,057,176.26 | $470,057,262.30$ | $25,532,777.65$ | $282,705,717.62$ |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

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|  | 1\% | 7\% | 0\% | 2\% | 90\% | 0\% | 0\% | 0\% | 100\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money Market Fund USD | 272,778.81 | 6,700,661.53 |  | 1,929,438.17 |  |  |  |  | 8,902,878.51 |
|  | 3\% | 75\% | 0\% | 22\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Total | 27,031,708.31 | 87,116,363.07 | 3,987,991.00 | 139,459,704.23 | $\begin{array}{r} 295,229 \\ 1926.15 \\ \hline \end{array}$ | 221,676,490.26 | - | - | 774,502,183.02 |
| Coop Unit Trust Scheme |  |  |  |  |  |  |  |  |  |
| Fixed income/Bond fund | 1,531,583.17 | 72,848,746.59 |  | 163,515,577.04 |  |  |  |  | 237,895,906.80 |
|  | 1\% | 31\% | 0\% | 69\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Fixed income/Gratuity Fund | 4,328,306.76 |  |  | 45,162,978.16 |  |  |  |  | 49,491,284.92 |
|  | 9\% | 0\% | 0\% | 91\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Money Market Fund | $\begin{array}{r} 132,244,470.9 \\ 3 \\ \hline \end{array}$ | $\begin{array}{r} 2,338,720,256 . \\ 43 \\ \hline \end{array}$ | 50,202,321.54 | 758,833,428.02 |  |  |  |  | $\begin{array}{r} 3,280,000,476.9 \\ 2 \\ \hline \end{array}$ |
|  | 4\% | 71\% | 2\% | 23\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Total | 138,104,360. | $\begin{array}{r} 2,411,569,003 \\ .02 \end{array}$ | 50,202,321.54 | 967,511,983.22 | - | - | - |  | $\begin{array}{r} 3,567,387,668 . \\ 64 \\ \hline \end{array}$ |
| Orient Collective Investment Scheme |  |  |  |  |  |  |  |  |  |
| Fixed income/Bond Fund | 4,239,893.20 |  |  | 89,451,972.15 |  |  | $\begin{array}{r} 37,912,052.8 \\ 8 \end{array}$ |  | 131,603,918.23 |
|  | 3\% | 0\% | 0\% | 68\% | 0\% | 0\% | 29\% | 0\% | 100\% |

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| Money Market Fund | 19,165,876.43 | 52,141,864.67 |  | 12,757,607.25 |  | 3,421,089.30 | $\begin{array}{r} 28,878,923.1 \\ 4 \end{array}$ |  | 116,365,360.79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 16\% | 45\% | 0\% | 11\% | 0\% | 3\% | 25\% | 0\% | 100\% |
| Total | 23,405,769.63 | 52,141,864.67 | - | 102,209,579.40 | - | 3,421,089.30 | $\begin{array}{r} 66,790,976 . \\ 02 \end{array}$ |  | 247,969,279.02 |
| Wanafunzi |  |  |  |  |  |  |  |  |  |
| Fixed Income/Bond Fund | 435.23 | 701,056.95 |  |  |  |  |  |  | 701,492.18 |
|  | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| Total | 435.23 | 701,056.95 | - | - | - | - | - | - | 701,493.18 |
| Gen Africa |  |  |  |  |  |  |  |  |  |
| Money Market fund | 1,364,877.27 | 574,838.17 |  | 995,893.76 |  |  |  |  | 2,935,609.20 |
|  | 46\% | 20\% | 0\% | 34\% | 0\% | 0\% | 0\% | 0\% | 100\% |
|  | 1,364,877.27 | 574,838.17 | - | 995,893.76 | - | - | - |  | 2,935,609.20 |
| TOTAL | $\begin{array}{r} 5,569,856,41 \\ 1.31 \\ \hline \end{array}$ | $\begin{array}{r} 69,302,808,9 \\ 35 \cdot 31 \\ \hline \end{array}$ | $\begin{array}{r} 5,052,685,244 \\ 67 \end{array}$ | $\begin{array}{r} 73,443,893,587 \\ .15 \\ \hline \end{array}$ | $\begin{array}{r} 511,009 \\ , 644.12 \\ \hline \end{array}$ | $\begin{array}{r} 1,482,586,554 . \\ 20 \end{array}$ | $\begin{array}{r} 4,770,203,31 \\ 0.22 \\ \hline \end{array}$ | $\begin{array}{r} 871,802,66 \\ 6.41 \end{array}$ | $\begin{array}{r} 161,004,846,35 \\ 4.40 \\ \hline \end{array}$ |
| Percentage of total funds | 3.5\% | 43.0\% | 3.1\% | 45.6\% | 0.3\% | 0.9\% | 3.0\% | 0.5\% | 100.0\% |

